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Over a career of nearly 30 years, John has worked with a diverse and broad group of nonprofits ranging from grassroots organizations to national and international not-for-profits. He provides consultation and strategic guidance for annual and capital fund raising programs. Additionally, he counsels not-for-profits on building managerial, fundraising, and board capacity.

John is a member of the faculty of Columbia University's Master's Degree in Nonprofit Management program and a lecturer for the Rutgers University Institute for Ethical Leadership in best practices in fundraising and board management. He has been awarded "Stellar Speaker" status by The Council for the Advancement and Support of Education (CASE) and has appeared as a featured speaker for The Foundation Center, the Chronicle of Philanthropy, the Association of Fundraising Professionals and Institute of Fundraising (UK). John is a contributing author to *After the Grant* (Foundation Center, 2010) and to *The Nonprofit Handbook: Fund Raising* (Wiley, 2001) and has published articles with *Fund Raising Management* and *Advancing Philanthropy*.